

The EstiMainer

President's Message

Volume 2, Issue 1—August, 2011

Summer is flying by as it usually does in the beautiful State of Maine! We never seem to have enough time to do the things we “have” to do and the things we “want” to do doing the longer days and good weather we are blessed with these few short months.

I am proud to have the opportunity to represent the Maine Chapter at the recent ASPE National Convention in Nashville, TN on July 13th – 16th. Believe it or not, it was hotter in Maine than it was in Nashville that weekend!

The focus of this year's National Convention was Chapter development of strong leadership and development of new/younger members to move the Society in a dynamic direction with the use of technology and social media communication. At the local chapter level, emphasis was made on providing excellent programs and speakers; setting goals from the awards guidelines at the beginning of the fall meeting schedule; and encouraging the ASPE Certification Program (CPE) in the construction estimating profession.

This year, ASPE Maine Chapter 37 received the National and Regional Awards for Chapter Membership Retention, and the Regional Award for Chapter Membership Increase!

At our recent ASPE Maine Chapter Board Meeting on July 20th, we discussed the feasibility of sending four chapter members to the Northeast Regional Meeting on October 15th in Philadelphia to participate in Chapter Development Workshops and Training Sessions being planned by Governor, Greg Williamson. This will provide an opportunity for the new leadership of our chapter to learn firsthand from other ASPE members on key success factors for maintaining a chapter which engages its members to the fullest extent possible.

Key responsibility assignments established at the Board Meeting are as follows:

- John Brockington** – Meeting Programs/Speakers
- Brent Poulin** – Awards Guidelines & Golf Tournament
- Jim Hoy** – 2011/12 Budget Projection & CPE Certification
- Kyla Sarnowski** – Website, Newsletter & Meeting Minutes
- Chris Bellevue** – Scholarships & Education Program
- Reggie McLaughlin** – Website Sponsors & Mentoring Program
- Shawn Henderson** – Goals, Objectives & Resources
- John Burrell** – Membership & Golf Tournament

Remember to visit our website at www.aspemaine.com for member login information, recent and upcoming chapter events, as well as, joining the member restricted ASPE Maine Chapter 37 LinkedIn Group for interactive social media communication for our professional organization.

John Brockington, CPE, ASPE Maine Chapter 37 President



Portland Headlight

IN THE SPOTLIGHT

Congratulations to **Jim Hoy** for receiving his CPE Certification this spring and the well-deserved recognition for his diligence in achieving this goal! We are proud of Jim for being eagerly willing to take over as our Chapter Certification Chair to help interested members in attaining their CPE status.

UP-COMING EVENTS

We hope to see most of you at our **19th Annual ASPE Maine Chapter 37 Scholarship Golf Tournament** at Toddy Brook Golf Course in North Yarmouth on Friday, August **12th at 8:00 AM**. We already have a great response from sponsors and teams but it is not too late to register as an individual or team for this great fundraising event!

Mark your calendar for our first **Chapter Dinner Meeting and Project Site Visit** on Wednesday, **October 5th** at 5:00PM!

MEMBER PROFILE



Chris Bellevue

As the saying goes “the road less traveled” holds true for ASPE Member, Chris Bellevue...

A 1982 graduate from Northeastern University with a BS in Nursing who would guess Chris would end up pursuing his career as a professional mechanical estimator. After working three years in the health professions, Chris' wife, Aggie, helped him land a position with her father's company called Eastern Energy Systems in 1985 working in the field then eventually doing take-off and estimating.

In 1991, Chris went to work for Damon Mechanical as an Estimator/Project Manager working on primarily commercial and industrial projects. Services provided are plumbing,

heating, refrigeration and mechanical service work. The company was started by Cliff Damon in 1953 and was bought by his son, Bruce, in 1977 under the name Damon Mechanical.

In addition to his wife, Aggie, Chris' 25-year old daughter, Julie, lives and works in California. Their 18-year old son, Ben, is a graduate of Bonny Eagle High School and will be attending college this fall.

Chris has served the ASPE Maine Chapter as a former two-term President, one-term Treasurer and one-term Secretary. His commitment to ASPE over the years has helped develop the ASPE Maine Chapter into what it is today.

Chris' spare time is booked solid with high school sports, including football and lacrosse. He enjoys golf, traveling and dining out with his lovely wife. Some day, he would like to move south to do what he loves to do from a “mobile” estimating office and eventual retirement.

For the years of service to ASPE and his commitment to the advancement of our future generations, the construction industry is a better place for those like us who take pride in our work, expect nothing less than a job well done, and will go the extra mile to ensure the foundation for what our country is built on.

Chris – thank you for who are and what a role model you have become to ASPE Maine Chapter 37!

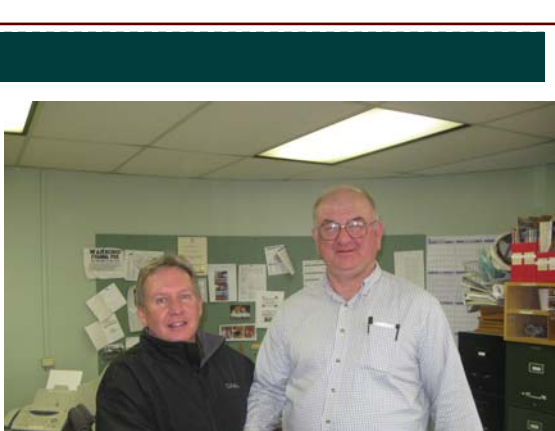
SMCC STUDENT LECTURES

Jim Hoy, CPE, Senior Cost Estimator for AMEC and ASPE member addressed Construction Technology students and faculty at Southern Maine Community College in South Portland.

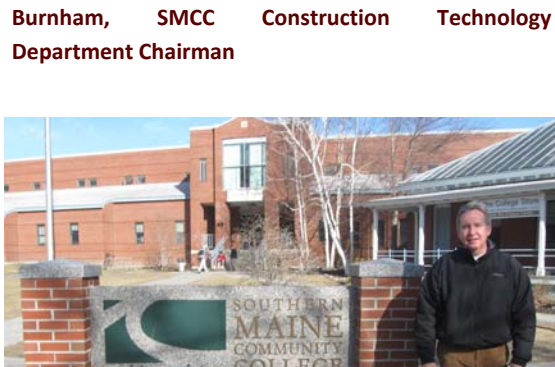
Howard M. Burnham, Chairman of the Construction Technology Department & Applied Technology Division at Southern Maine Community College invited Mr. Hoy to speak to students about cost estimating concepts and procedures and how accurate cost estimating is one of the fulcrums to the construction and engineering industry. It is wonderful to have professionals such as Jim with real world experience to speak with the students at SMCC. “Jim lays out what is available for students' careers and what will be expected of them as professionals”, said Howard.

Mr. Hoy stated, “I love to work with the students and their enthusiasm is contagious. They have dreams and visions of building monumental projects around the world. I am also impressed with the technical programs that are available today that didn't exist 30 years ago. Construction Management, Building Information Modeling, and Building Supervision & Execution are relatively new degree programs that are important as we move into the future.”

Jim addressed the classes with an introduction to Cost Estimating, Mechanical Technologies and Electrical Technologies promoting cost estimating as a career path and the benefits the American Society of Professional Estimators can provide for professional and personal development.



Jim Hoy, CPE, AMEC Cost Estimator and Howard Burnham, SMCC Construction Technology Department Chairman



Jim Hoy, CPE - AMEC Senior Cost Estimator visiting Southern Maine Community College

ASPE BASIC CANONS

CANON #1 - Professional estimators shall perform services in areas of their discipline and competence.

CANON #2 - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

CANON #3 - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

CANON #4 - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

CANON #5 - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

CANON #6 - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

CANON #7 - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

CANON #8 - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

CANON #9 - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts that are intended to be or may be construed as being unlawful acts of bribery.

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