American Society of Professional Estimators

ASPE Certification



▶ Is it Time for You to Become a Certified Professional?

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The Certification of Professional Estimators is an acknowledgment that you have met, and continue to meet, the criteria established for this designation as determined by the American Society of Professional Estimators (ASPE). Attaining this recognition requires continuing commitments to ethics, education, and employment. It is a commitment by the individual to the construction industry and to ASPE.

ASPE certification is the highest form of professional recognition an estimator can receive. Through its certification program, ASPE recognizes the estimating proficiency and ethical awareness of the Certified Professional Estimator (CPE).

CPE recognition is being sought and attained by an ever growing number of construction estimators each year. It is the only program of its kind to attest that a construction estimator has met the necessary educational and experience requirements and has the capabilities required of our profession.

With such diversity of backgrounds among estimators, the development of programs for both education and certification of professional construction estimators has been a demanding and rewarding process. For all the varied disciplines and levels of detail, the fundamental principles of construction cost estimating remain universally applicable. Beyond these fundamentals, however, the realms of varied disciplines make construction estimating one of the most unique challenging, and fulfilling professions an individual may pursue.

ASPE recognizes the fundamental estimating principles inherent to all types of construction estimating. Whether for general, mechanical, electrical, or specialty disciplines, or for an owner, designer or contracting firm, the estimator requires knowledge that is applicable in virtually all circumstances.

Each candidate seeking certification must meet five basic requirements.

- Experience—Minimum of Five Years
- Completion of Orientation Workshop
- Technical Writing Abilities
- Communication Skills
- Successful completion of Certification Examinations.

The Certification Committee then evaluates each of the criteria for conformance to the program.

ASPE has established that a CPE candidate must possess a minimum of five years of estimating experience in a specific discipline to be accepted into the certification program.

All candidates seeking certification must complete an orientation workshop. This workshop provides the candidate with an overview of the requirements and guidelines of the certification process.

Communication Skills and knowledge of estimating must be demonstrated to the Certification Board. This is done through the writing of a technical paper on a subject approved by the Board.

The certification exam is designed to evaluate the CPE candidate's overall knowledge of estimating. It includes quantities, contract terms and conditions, cost reporting, ethics, and other fundamentals of estimating. The exams consist of a four hour General Estimating Knowledge Exam (GEK) and an eight hour Discipline Specific Test (DST). The DST concentrates on specific practices such as General Contracting, Mechanical, Electrical, Excavation, and Concrete estimating. Preparation for the exam is recommended. A candidate will not be notified of CPE status until all requirements of the certification process have been passed.

Once recognized as a CPE, the estimator will be expected to keep abreast of current trends and improved practices in the construction industry. Conformance is measured under the provisions of the Certification Renewal Program. This program requires renewal of certification every three years.

CPEs subject to renewal must document active participation in the areas of

- Industry Involvement
- Continuing Professional Development
- Education
- Creative Contributions to Construction Estimating

Professional evaluation through certification is one of many ways the American Society of Professional Estimators endeavors to promote the profession and benefit the construction industry.

Top 10 Reasons to Become ASPE Certified

Everybody knows that MD following an individual's name means Medical Doctor. And most people know that CPA signifies Certified Public Accountant. Associations and professions use certification to recognize qualified and competent individuals. The certification process is one of the single most important steps in career development. Here are the top ten reasons an estimating professional should consider becoming ASPE-Certified.

- 1. Certification grants you professional credentials.
- 2. Certification demonstrates your commitment to the industry and estimating profession.
- 3. Certification enhances the profession's image.
- 4. Certification reflects personal achievement.
- 5. Certification builds self-esteem.
- 6. Certification can improve career opportunities and advancement.
- 7. Certification may provide for greater earning potential.
- 8. Certification improves skills and knowledge.
- 9. Certification prepares you for greater on-the-job responsibilities.
- 10. Certification offers greater recognition from peers.

Five Steps to Certification *** Refer to the Cycle Matrix for due dates of each cycle.

- 1. **Submit Applications and Fees** Candidate's professional evaluation application is to be submitted to the Society Business Office prior to the submittal deadline. Late applications will not be accepted. Candidate will be notified of acceptance to the program.
- 2. **Complete Workshop** Candidates must complete an orientation workshop. The workshop is available online. (Optional chapter workshops may be available; please verify with local chapter chair prior to submitting your professional application.)
- 3. **Write 2500+ Word Technical Paper** The paper is to be completed and submitted to the Society Business Office by the matrix due date in order for the candidate to be eligible for testing. The candidate will be given an opportunity to re-submit the paper if a failing review is received.
- 4. **Take GEK Exam** Candidates should schedule this four hour exam with his/her proctor. The Society Business Office has to be notified of the scheduled test date so that test packets may be prepared and sent to the proctor. One re-take of the exam will be allowed.
- 5. **Take DST Exam** Candidates should schedule this eight hour exam with his/her proctor. The Society Business Office has to be notified of the scheduled test date so that test packets may be prepared and sent to the proctor. One retake of the exam will be allowed.

Questions & Problems: If a test in your specific discipline is not available, you are required to write 100 discipline specific questions and 2 problems following specific guidelines. The candidate must submit their questions and problems according to the cycle matrix for their preferred cycle. Questions and Problems must be reviewed and accepted by the Certification Committee to satisfy the examination portion of the program.

Candidates that fail to complete any portion of the process within the time allowances, will forfeit all fees and be required to re-apply to the next cycle.





Certification Fees

ASPE Member Candidate Fees:

Certification Online Workshop: \$125.00 (GEK Study Guide Included with Online)

GEK and DST Testing Fees: \$275.00

TOTAL: \$400.00

Non-Member Candidate Fees:

Certification Online Workshop: \$ 125.00 GEK and DST Testing Fees: \$ 525.00

TOTAL: \$ 650.00

Certification Renewal Fee: \$ 75.00

Certification Cycle Schedule Matrix

Certification Process		Cycle 1	Cycle 2
		(Winter)	(Summer)
Submittal of Professional Evaluation Application and fees.	Last Day to submit these applications for consideration	January 1	July 1
Review of Applications by Certification Committee.	Completed By	February 15	August 15
Notification to Candidates of Acceptance to the program	Completed By Candidates to receive GEK Study Guide/Paper Topic Acceptance Letter	March 1	September 1
Workshop for Candidates (online or chapter level)	Completed By	March 30	September 30
	If Chapter Workshop—Return Wkrshp Verification	March 31	October 1
Technical Paper Due Date	Papers are to be submitted before the candidate is eligible to test	June 15	December 15
Test Dates for GEK and DST *Requires Proctor (see below) and/or DST Questions and Problems Due Date	GEK and DST Test and/or Questions and Problems must be completed during the month of	July	March (of following year)
Test Results to Candidates	Written Notification	September 1	May 1 (of following year)
Technical Paper Review Results and/or Questions and Problems Review Results to Candidates	These will be issued to candidates as the reviews are turned in to the Society Business Office by the Reviewers.		
Re-submittal of Deficient Paper and/or DST Questions and Problems	Completed By	October 15	June 15 (of following year)
Re-Take of GEK and/or DST	Re-take GEK and DST must be completed during the month ofas indicated for cycle.	November	July (of following year)

^{*} Proctors must have an active CPE designation. Testing locations are to be determined by Proctors. ASPE recommends Chapter Certification Chairs as local Proctors. If you are a non-member or a MAL member, the Society Business Office will assist in selecting a Proctor if requested.

Maintaining Your Certification

Are you a Certified Professional Estimator (CPE)? Were you certified after 1988? Are you required to renew your certification every three years? The National Certification Committee has renamed the Continuing Certification Program to Certification Renewal.

The Construction Industry changes continually and the Professional Estimator must be aware of these changes and be able to evaluate their impact upon his/her trade. We, as a Society, must show the industry and the public that the CPE is a highly educated and motivated person who maintains his/her level of knowledge through continued education and interaction with others in the industry.

How do you go about renewing your Certification? Over a three-year period, you need to accumulate 30 points. These points must be earned from at least three (3) of the following levels:

- A. National Society Level—Points can be gained from participation on the national level of our Society or general activity such as proctoring an exam, conducting a workshop, or writing an article for publication in <u>Estimating Today</u>.
- B. Society Committee Level—If you are not into group participation, points can be gained by making contributions to the Standards, reviewing technical papers or DST Questions and Problems, or by writing Questions and Problems for developing test.
- C. Regional Level—Participate or make a presentation at meetings, activities, seminars, or workshops.
- D. Chapter Level—Officer, Director, Committee Chairman, Committee Member, monthly meeting attendance, published articles for newsletter, chapter activities.
- E. Educational Level—Points are awarded for attending courses or seminars to encourage CPE's to pursue continuing education. Teach estimating class, guest lecturer, speaker for construction seminars, attend estimating courses, attend construction seminars.
- F. Professional Level—Points are awarded based upon your job description.
- G. Publication Level—Publish estimating book, publish technical paper.
- H. Industry Level—Contribute time and effort to estimating profession or to other construction associations.
- I. Professional Registration—Professional Engineer, Architect, Surveyor

The number of points allowed vary according to the activity and involvement. Earning the required points over a three-year period takes no more effort than actively being an Estimator participating in Society activities and construction education. Your chapter Certification Chairman or your Regional Certification Committee Representative can answer questions regarding your Certification Renewal.

National Certification Committee

Chairman— Walt Lemon, III, CPE—Northwest Region

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American Society of Professional Estimators

Mission Statement

The American Society of Professional Estimators serves construction estimators, by providing education, fellowship and opportunity of professional development.

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