December 7, 2011





ASPE Maine Chapter 37

McGraw_Hill CONSTRUCTION Network

Connecting People, Projects and Products

Presented by Gerry Foley Strategic Account Manager Northeast Region





McGraw-Hill Construction

Connecting your business to the right projects, people and product ...











McGraw_Hill CONSTRUCTION
GreenSource
Products & People







Products & People

McGraw_Hill construction Sweets

Products & People





McGraw_Hill Connecting People, CONSTRUCTION Projects and Products

All Business Building Essentials are Connected

Analyze, Identify and Evaluate Market Conditions and Opportunities

MHC Research & Analysis

- Create Strategic Plans
- Forecast Current and Emerging Markets
- Quantify Business Performance
- Understand industry trends such as Interoperability, Green Construction & Workforce Solutions

Build Your Company Market Presence, with MHC Print, Online Advertising and Events

MHC Print, Online & Events

- Target and Influence Key Decision-Makers
- Educate Owners, Designers and Contractors
- Attend and Sponsor Conferences and Events
- Print, Online, Events

Identify Key Project
Opportunities, and Increase
Your Company's Backlog

MHC Network® & Dodge Database

- Identify and Manage New Project Opportunities
- Target New Relationships
- Track Your Competition's Activity
- Access and Manage Plans and Specifications
- Access National Plan Room Network

Increase Efficiency of Business Processes, and Build Project and Employee Productivity

MHC Network® & Project Document Manager

- Qualify Competent Contractors
- Coordinate the Bid Process and Control Project Documents
- Control Document Versions
- Expedite Project Close-Out

Strategic Solutions to

Get Smarter

Marketing Solutions to Get Seen

Business Dev. Solutions to *Find Work*

Productivity Solutions to Do Work

Network

Get Smarter

MHC Research & Analytics

Analyze, Identify and Evaluate Market Conditions and Opportunities

Get Seen

MHC Integrated Media: Print, Online, Events

Build Your Company's Market Presence & Identity

Find Work

MHC Network®

& Dodge Database

Identify Key Project
Opportunities, and Increase
Your Company's Backlog

Do Work

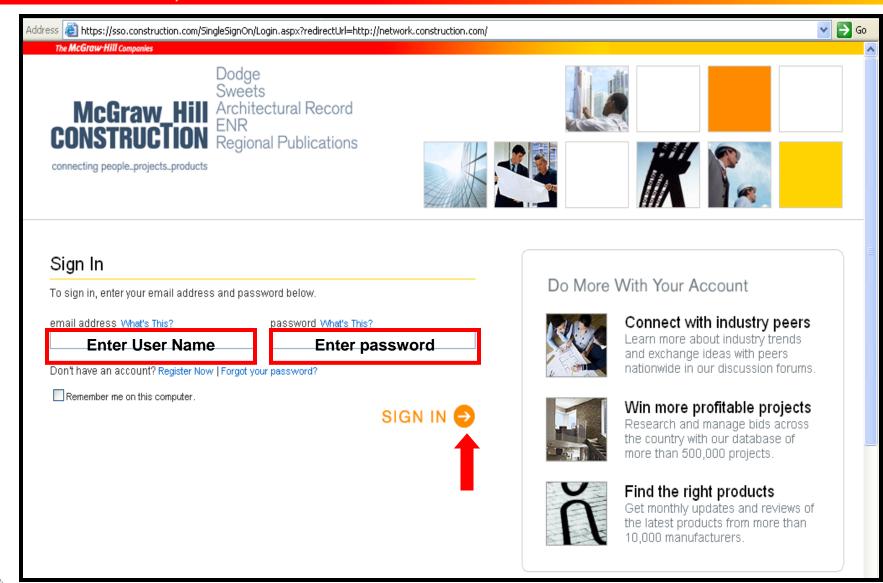
MHC Network® & Project Document Manager (PDM)

Increase Efficiency of Business
Processes, and Build Project
and Employee Productivity

Finding Work



Dodge Sweets Architectural Record ENR Regional Publications





The McGraw-Hill Companies

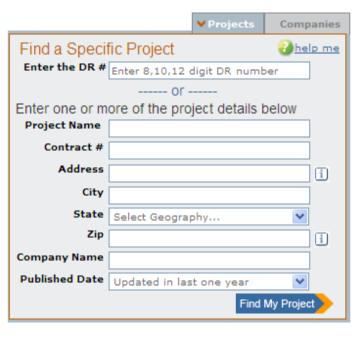
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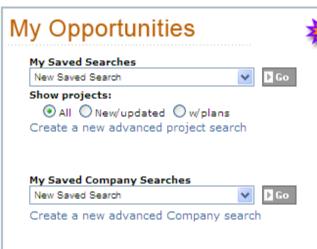
CONSTRUCTION Network®

Welcome, Gerry

Main menu Projects Companies Folders Leads Analytics Plan room Admin Help

► SIGN 0







Dodge Power Tools

- Find projects based on your trade
- Find the most relevant projects to your market
- Find projects based on you or your competitors products

My Dashboards

- Project Dashboard
- Company Dashboard
- Leads Dashboard
- Plan Room
- My Folders

McGraw-Hill Construction and ReproMax present Project Document Manager (PDM)



- Contact Management
- Prequalification Processes
- Electronic Bid Management Tools
- Electronic Submittal Management
- Electronic Closeout

Project Document Manager

Best Practices

- · Set Up a Project Capsule Report
- · Optimize Your Browser Requirements & Settings
- Setup Email Alerts to Automate Your Service
- · Use the Right Keywords for Your Trade
- · Find Projects with Special Conditions; ARRA/Stimulus, Green, BIM
- Schedule a Training Session

Resources

- Update a Bidders List Add, remove, or change your company information on Dodge Bidders Lists!
- Get your project into Dodge We'll list your project - for FREE

Upload your documents

- · Download the Dodge Plan Viewer Get the free DodgeView app to view plans & do take offs.
- Download Adobe Acrobat Reader
- A Note on Construction Bidding Documents





Thursday, December 01, 2011

CONSTRUCTION Network®

Welcome, Gerry

Main menu

Projects Companies Folders Leads Analytics Plan room

Admin | Help

SIGN OUT

Account tools

Preferences

Update license

Edit registration info

Change password

Purchases

Make Network my home

Admin tools

Global preferences

New user preferences

Manage users

Manage profiles

Reporting

Tech support tools

Tech support

Preferences settings

Preferences Settings

Settings Available

- > Tab display
- > Homepage settings
- > Download settings
- > Sort Options
- > Project dashboard
- > Project search form
- > Project search results
- > Project details display

> Company dashboard

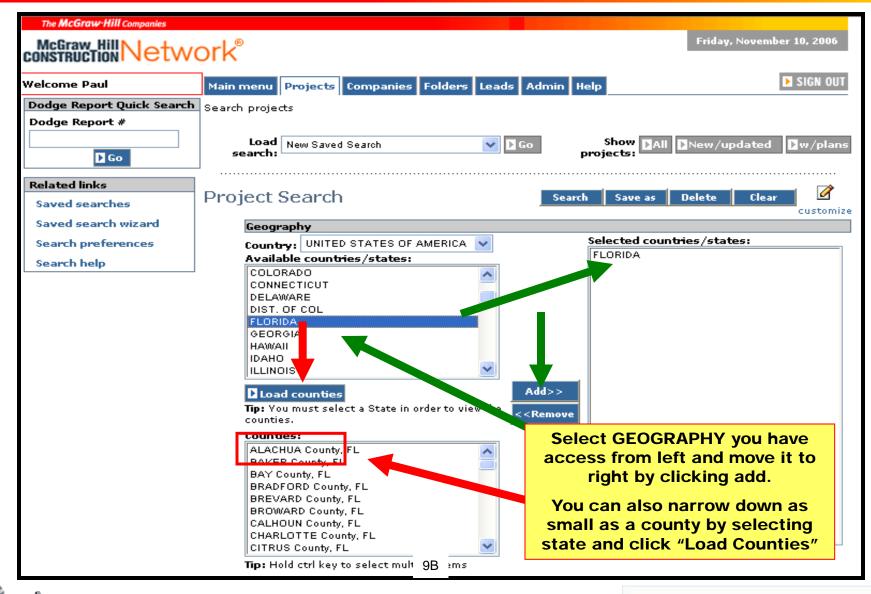
> Lead dashboard

> Project Details Print Preferences

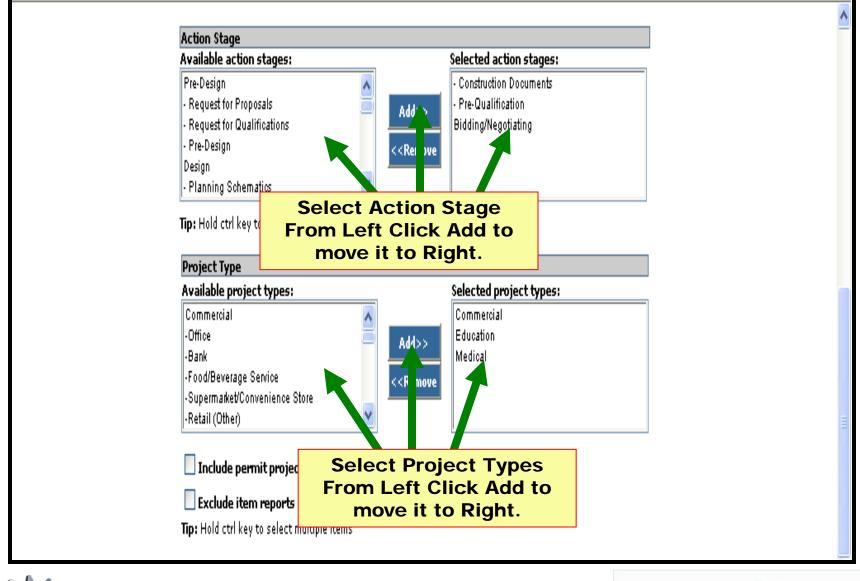
> Tracking Alert Preference



Dodge Sweets Architectural Record Regional Publications









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П	re+alarm* sprinkler*	Search using: Any Words 💟
(Search specific project information:	Entire Report
(Search Specifications and Addenda:	Division 13-Special Construction
		Division 14-Conveying Systems Division 15-Plumbing & Mechanical
		Division 16-Electrical
		Search all divisions and addenda
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	fire+alarm* sprinkler*	search using Any words
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	Bypass search project inform news and select Search Then select one of the 17 Divisi the spec division "fire alarm*","sprinkler*" Remember you can search	nation that researches words in the specifications and Addenda on sections to filter your keywords in you usually research search using Phrase Key Product terms, Competitor



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Additions				
Alterations		Add>>		
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-Federal		< <remo< td=""><td>/e</td><td></td></remo<>	/e	
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Value range: Square area:	Select Value	✓ No Ma	aximum 💌	
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Value range: Square area: Number of buildings:	Select Value No Minimum No Minimum	V No M. V No M.	aximum 🕶	Include all projects



Date Settings (mm/dd/vvvv)		
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Bidding within	Select Date	
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Tip: Separate email addresses by a c	Run this search daily	y and email the results to me alternate email address
	TO SAVE SEARCH SAVE AS II Companies, Inc.	





Welcome, Gerry

Thursday, December 01, 2011

SIGN OUT

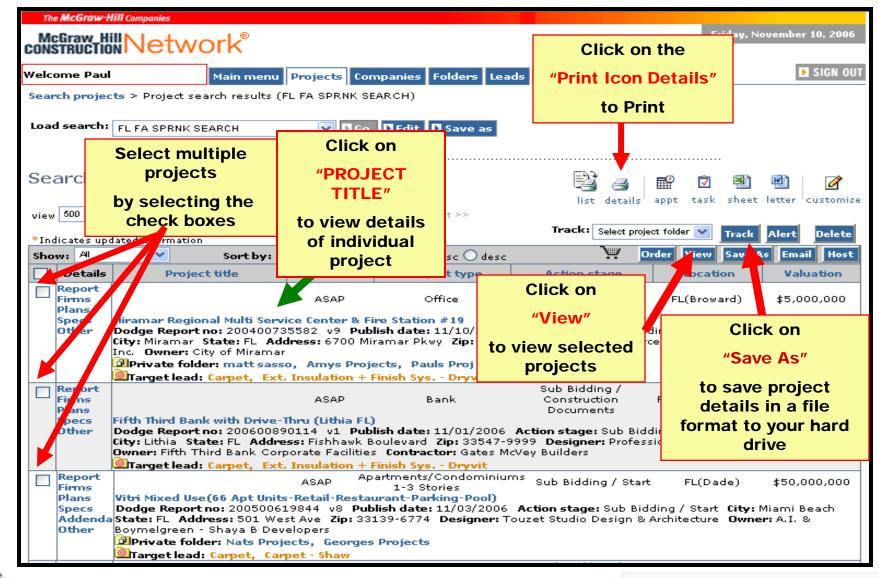
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Search projects > Project search results (New Saved Search)

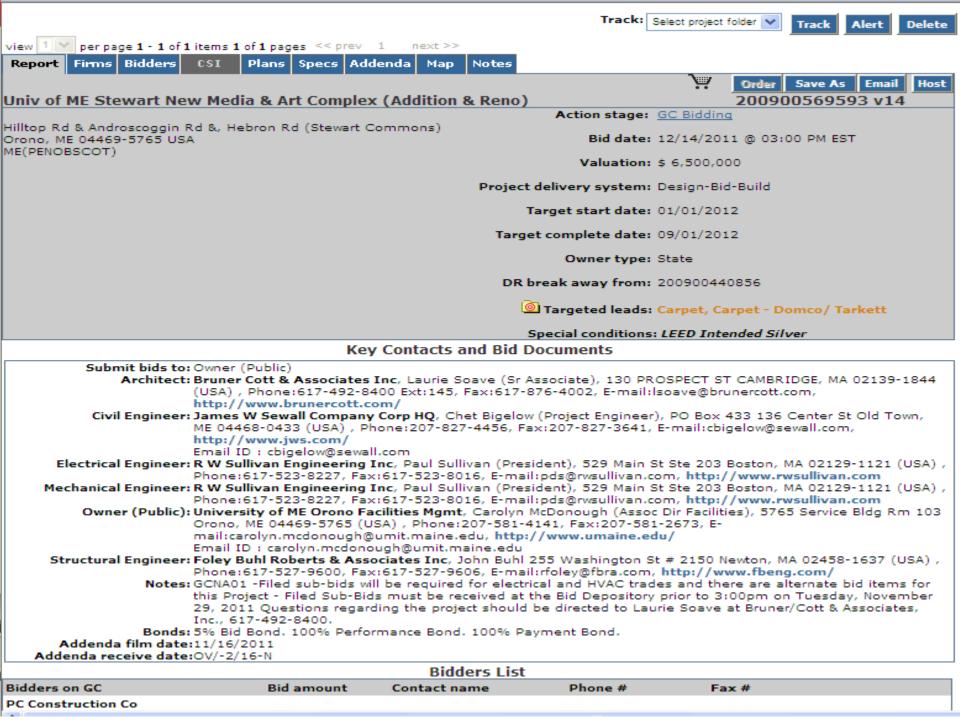
Main menu

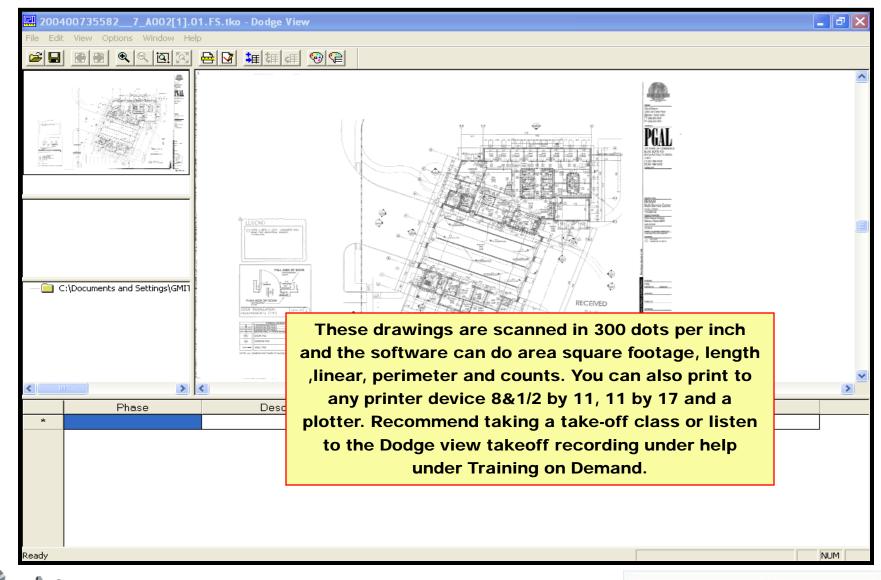
edit save as Search Results > customize Saved searches: New Saved Search Print Mail Merge Outlook Calendar » Excel template » Print project listing » Add Appointment » Word template » Print project capsule » Print full project details Track: Select project folder V Delete Track per page 1 - 25 of 57 projects 1 of 3 pages << prev 1 2 3 view Sort by: Publication Date Show: All View Save As Email O asc O desc Order Host Details Bid date Valuation Project title Project type Action stage Location Report Apartments/Condominiums Firms 12/07/2011 GC Bidding ME(Hancock) \$250,000 1-3 Stories Bidders Plans *Remodel of McFarland Apartments Specs Dodge Report no: 201100620905 v4 Publish date: 12/01/2011 Action stage: GC Bidding City: Bar Harbor State: Addenda ME Address: McFarland Hill in Zip: 04609 Designer: National Park Service - Boston Owner: National Park Service -Notes Boston Target lead: Carpet, Carpet - Lee`s Report Supermarket/Convenience GC Biddina-Firms ME(Cumberland) 12/14/2011 Invitation Store Bidders Plans *Hannaford Supermarket (Portland ME) (Renovation) Specs Dodge Report no: 201000632515 v7 Publish date: 12/01/2011 Action stage: GC Bidding-Invitation City: Addenda Portland State: ME Address: 295 FOREST AVE Zip: 04101-2018 Designer: Jacobs Engineering Group Owner: Notes Hannaford Bros Co Inc. Target lead: Ext. Insulation + Finish Sys. - NOT Dryvit

Projects Companies Folders Leads Analytics Plan room Admin Help

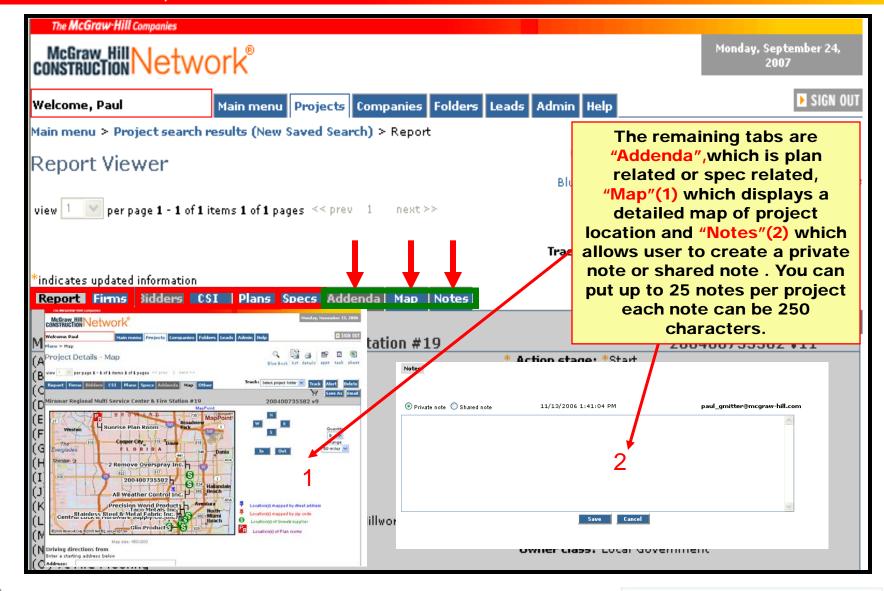




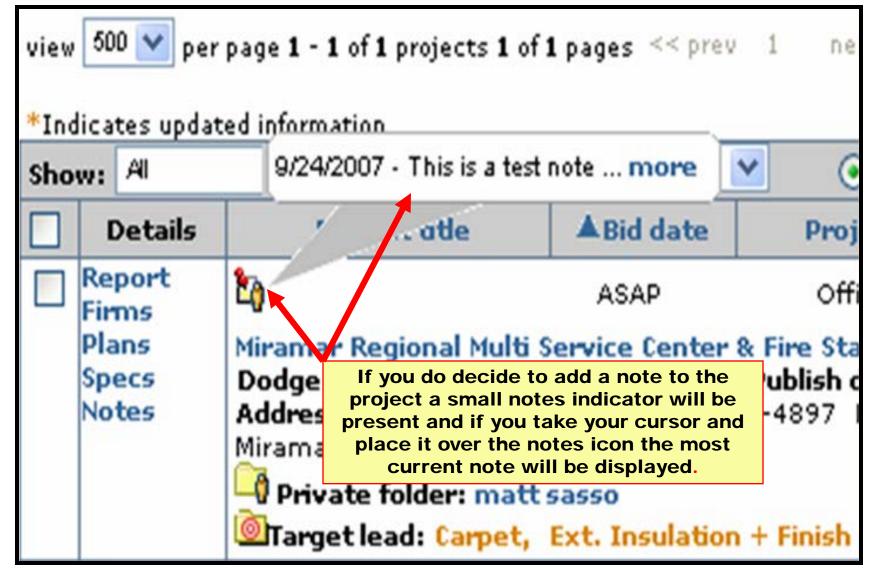






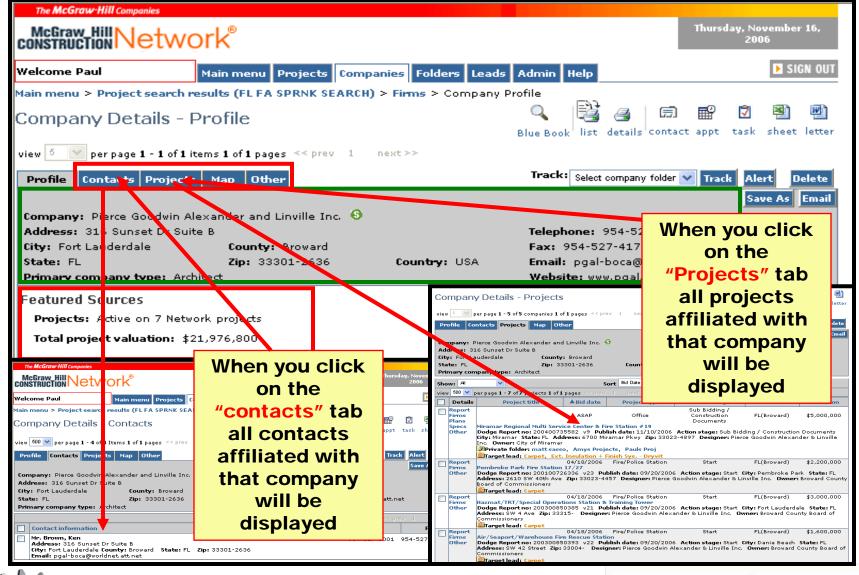




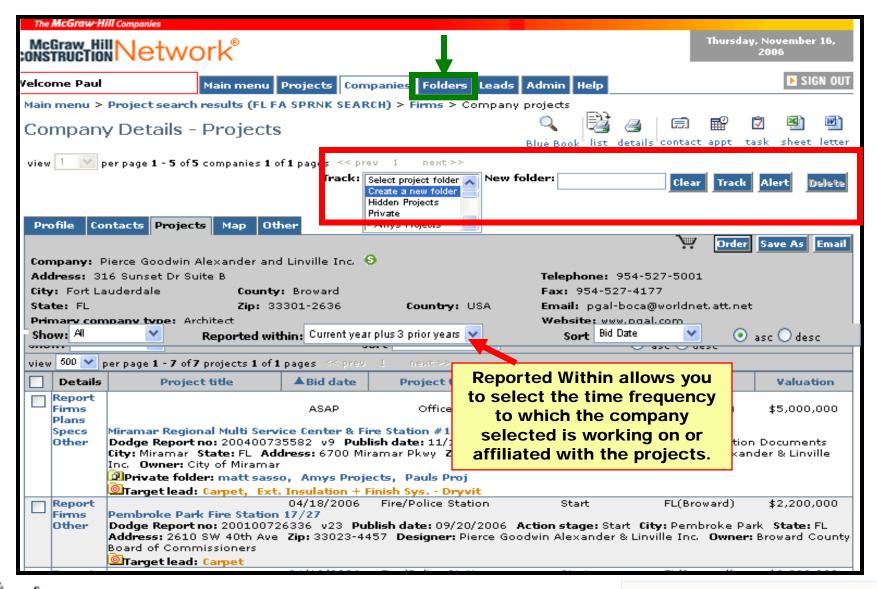






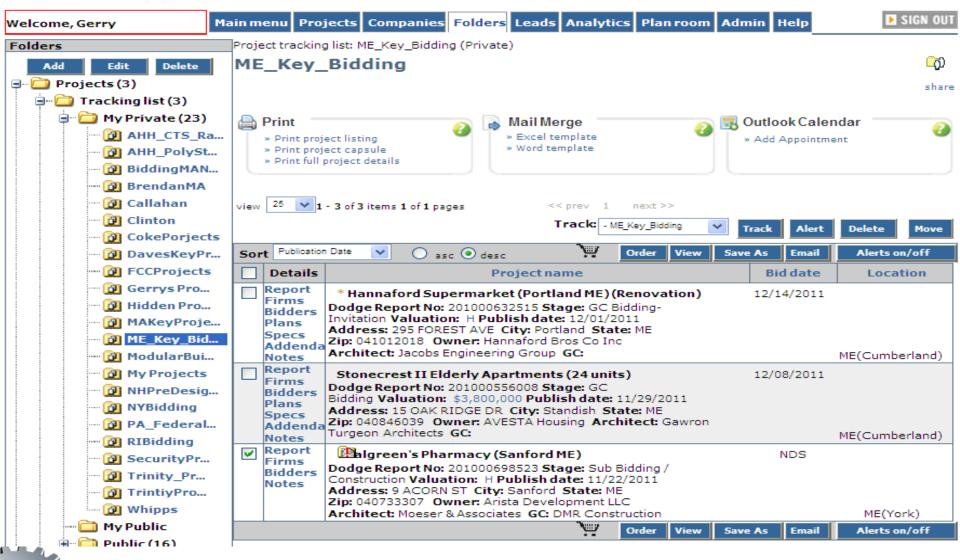




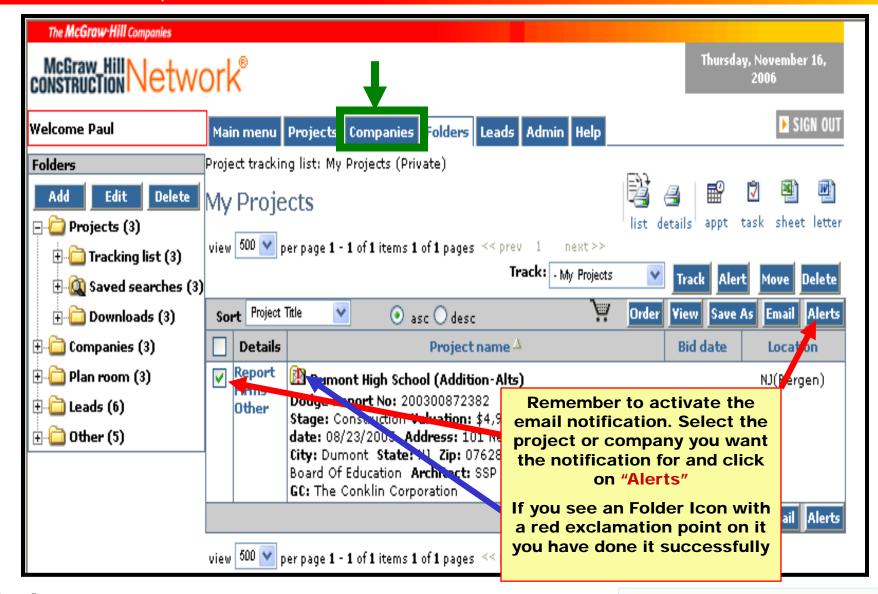




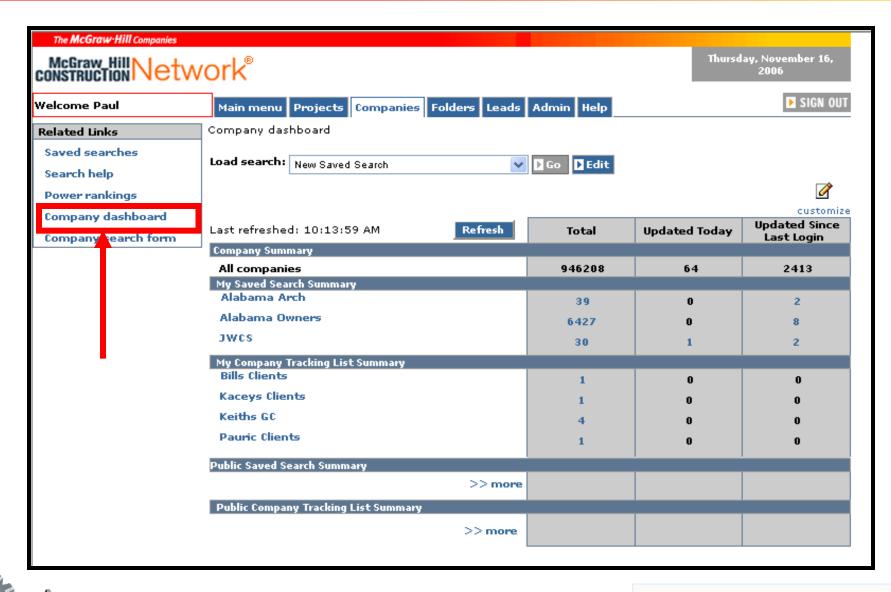
construction Network®



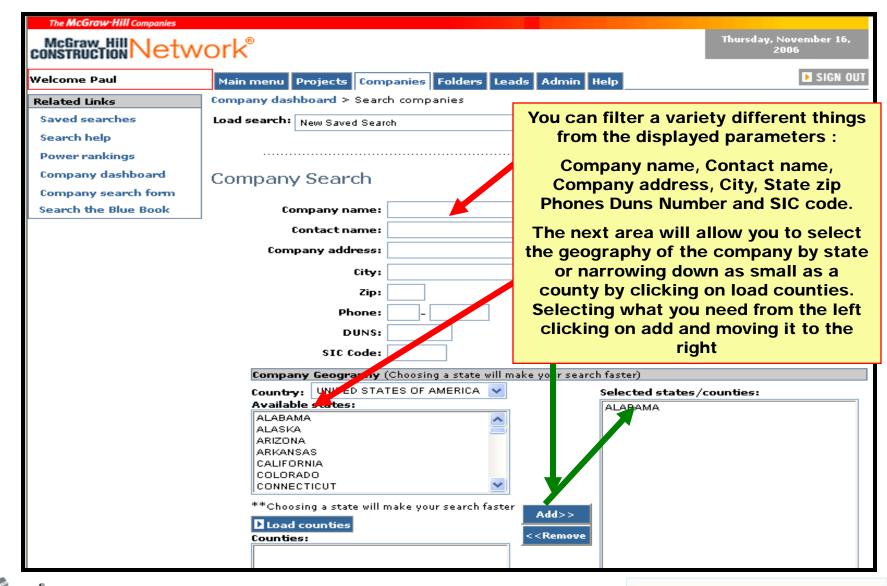




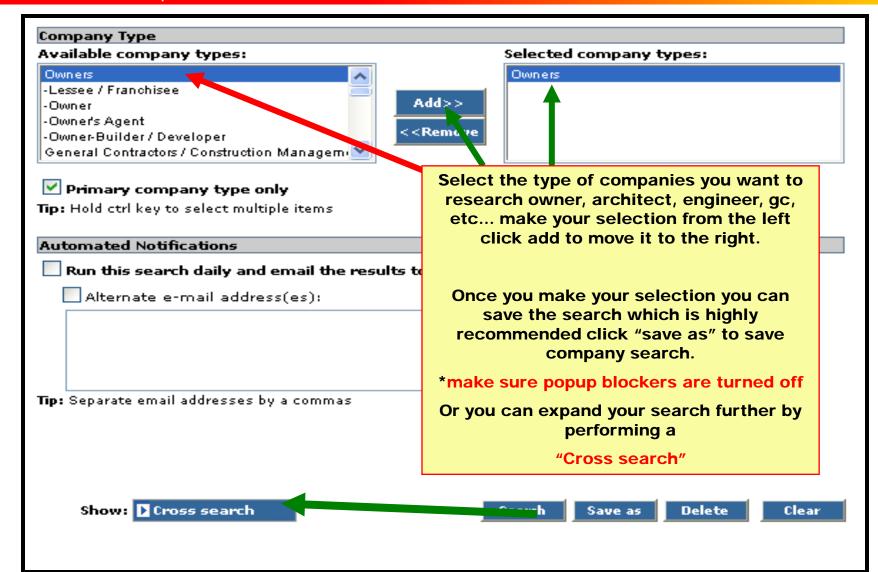




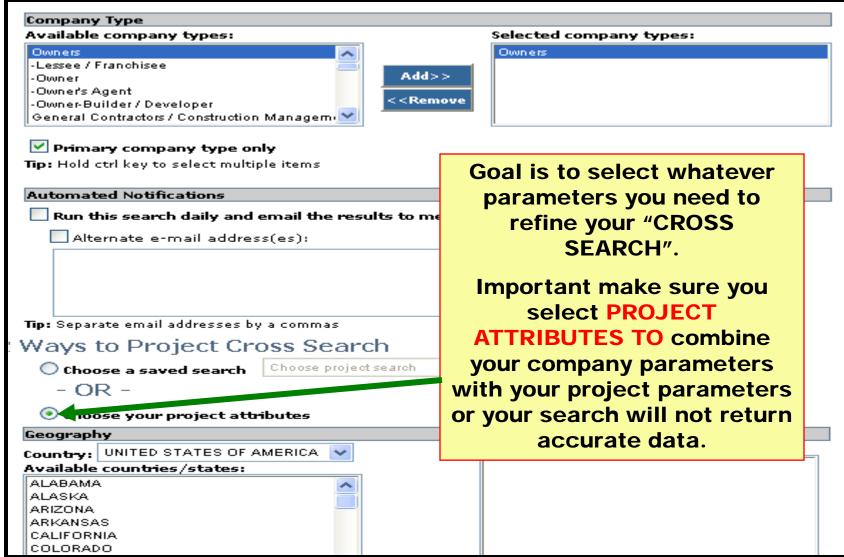








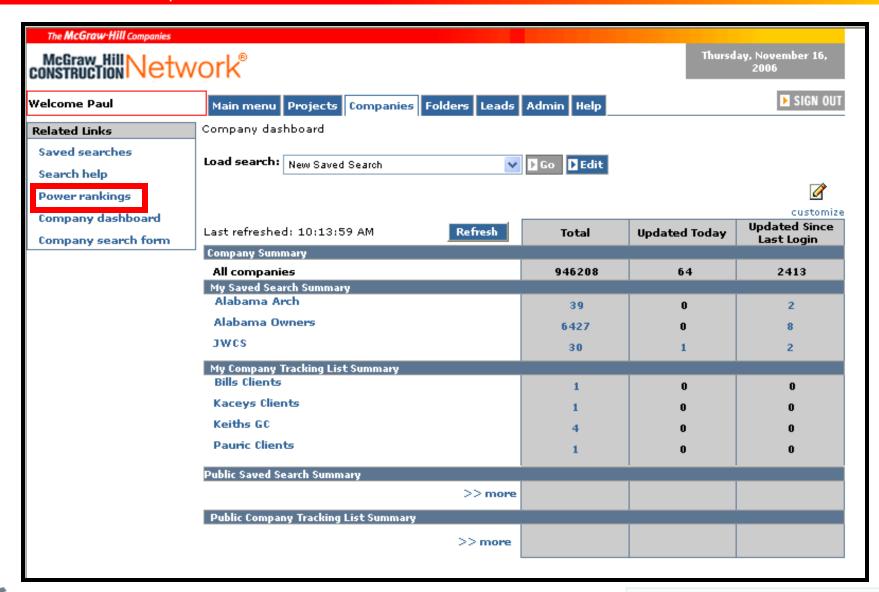




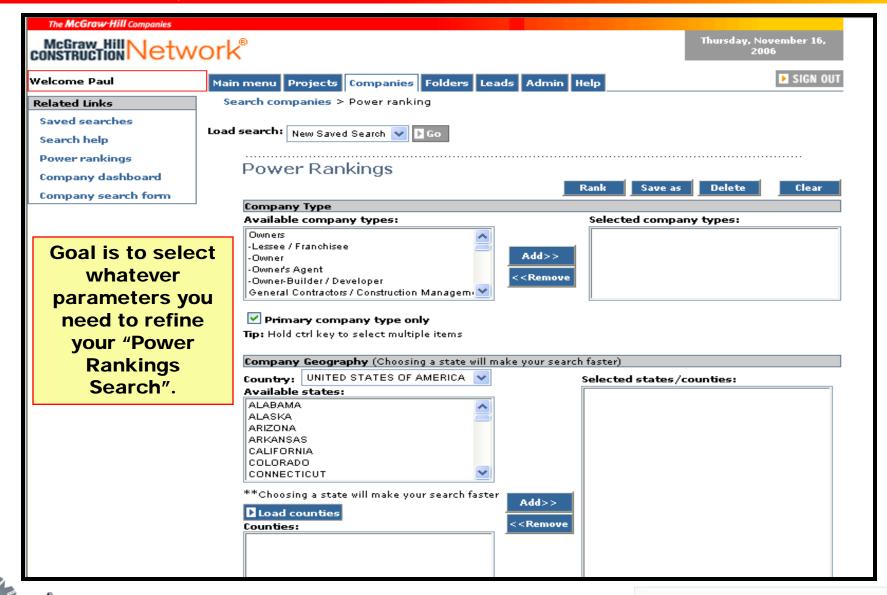


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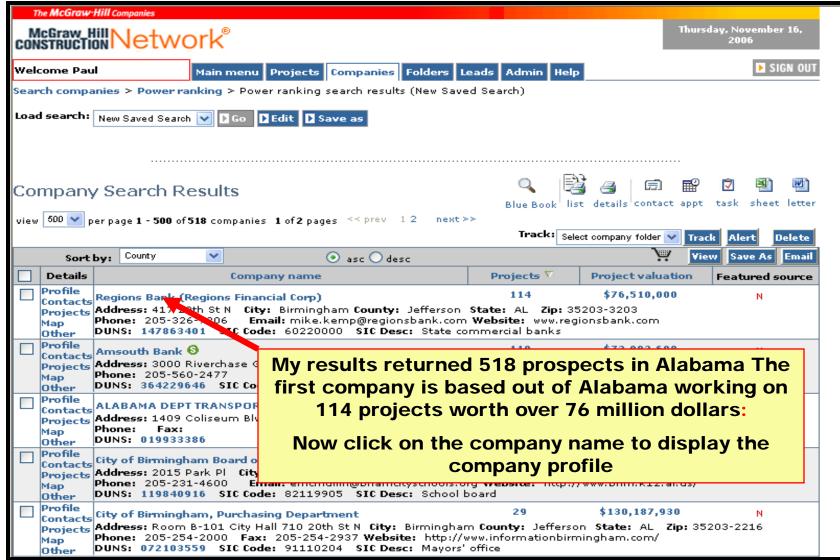
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Regional Publications





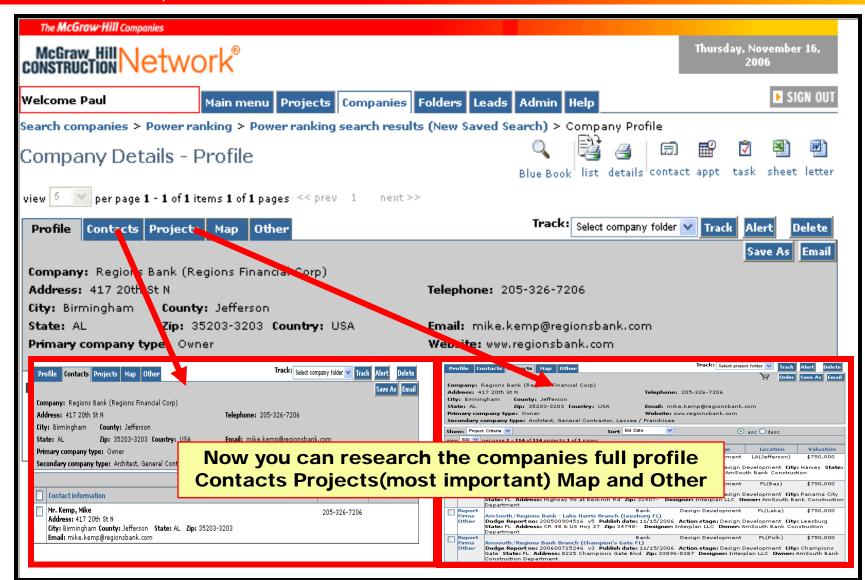




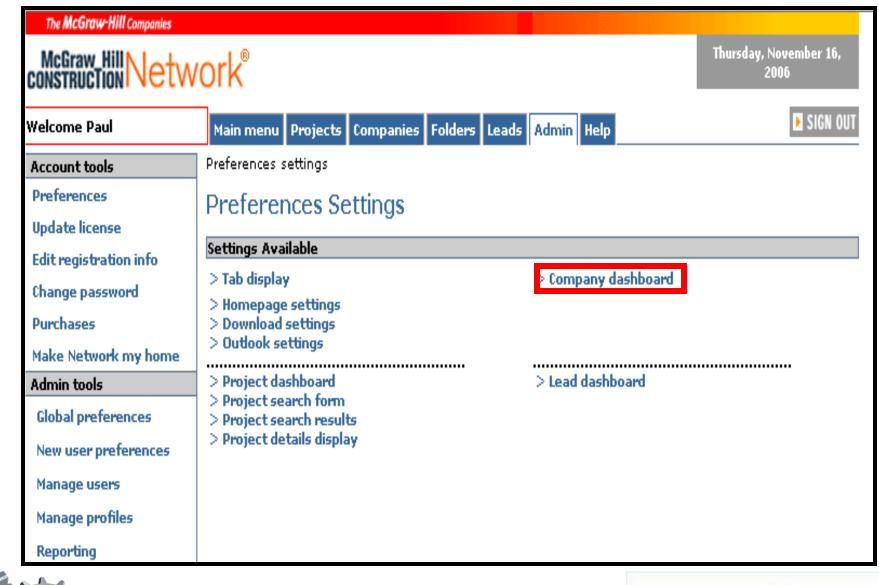




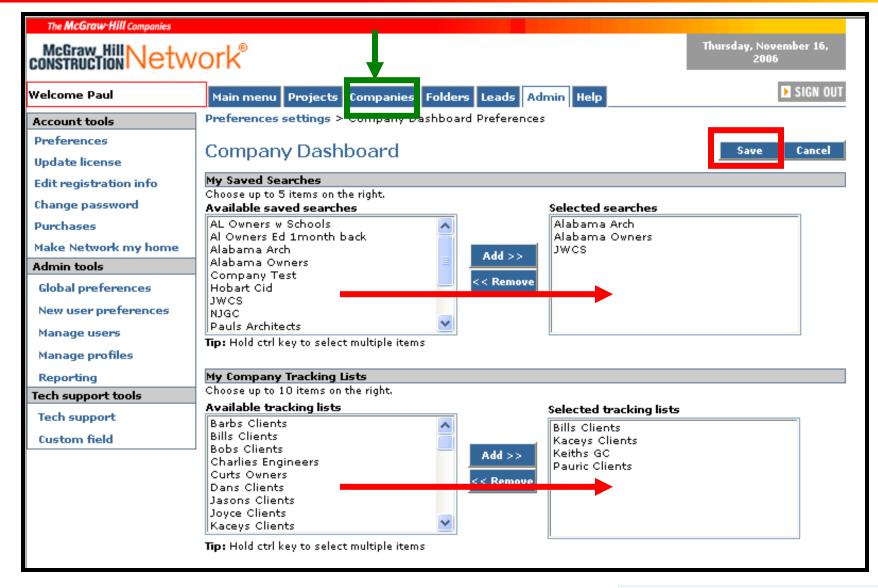




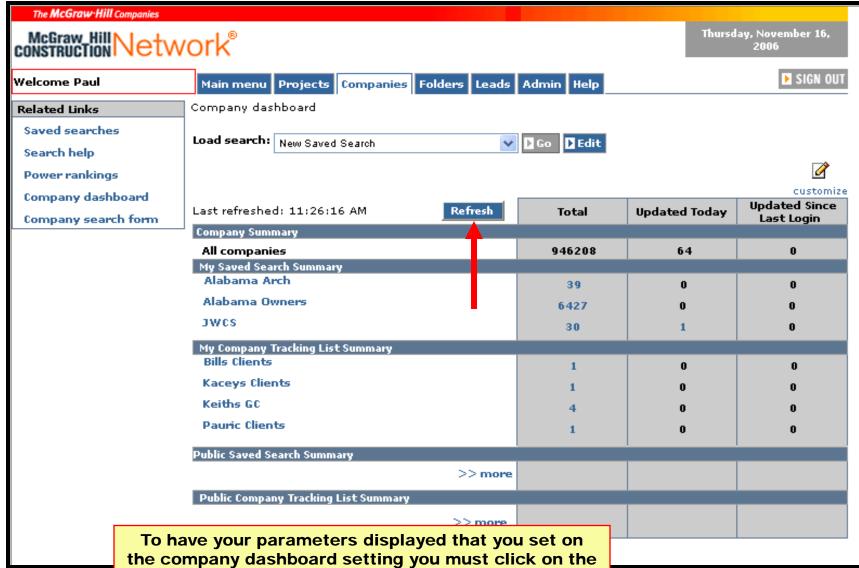












the company dashboard setting you must click on the refresh button. Now you will have to dashboards running. One monitoring the activity of projects the other companies.





Welcome, Gerry Main menu Projects Companies Folders Leads Analytics Plan room Admin Help SIGN OUT

Project tracking list: ME_Key_Bidding (Private) > Add Calendar appointment

■ Add Calendar Appointment

Subject:	Walgreen's Pharmacy (Sanford ME) - 201000698523			
Location:	York, ME			
Start time:	12/01/2011 08:00 AM V All day event			
End time:	12/01/2011 08:30 AM V			
Categories:	Business Competition Favorites Hot Contacts Key Customer			
Note:		*		
	You can also see the project information by dicking http://net.work.comstruction.com/ReportViewer.aspx?ids=201000698523			
	Reminder 0 minutes 🔻			
	Alert me when information associated with this project has changed.			
	Save Cancel			

Appointment will be sent to your login email address and stored in Contacts and Calendar folder under Folders tab.





Page 1 of 2

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Project Name	Bid Date	Project Type	Action Stage	Location	Valuation
*Maine Express HVdc Electric		Power Lines	Pre-Design	ME(Lincoln)	N (Est. \$50M or
Powerline (Undersea Cable) Dodge Report No:200900478770	Version:v5	Publish	Address:Wiscasset	City:Wiscasset	more) State:ME
Bodge Report No.200300470770	Version.vs	Date:09/29/2011	to Boston	City.Wiscasset	State.ML
Zip:04578-		Owner:Transmission			
		Developers, Inc.			
*Medical Repair/Renewal Projects	10/01/2010	Clinic/Medical Office	Pre-Design	AL(Madison)	\$165,000,000
(MATOC) (Design/Build) Dodge Report No:201000631080	Version:v11	Publish	Address Military	Cityal luntoville	State:AL
Douge Report No.201000031000	version.vii	Date:10/04/2011	Address:Military Facilities Continental	City:Huntsville	State.AL
Zip:35807		Owner:US Army Corps	US		
		of Engineers -			
		Huntsville			
*Sugarloaf/USA Resort (Master		Apartments/Condominiu	Pre-Design	ME(Franklin)	N (Est. \$50M or
Report)	Manaian	ms 1-3 Stories	A dd	C:tC	more)
Dodge Report No:200700827639	Version:v8	Publish Date:09/29/2011	Address:5092 Access Rd	City:Carrabassett Vallev	State:ME
Zip:04947-5803		Owner:Sugarloaf USA	7100000 710	ranoj	
		Resort			
*Renewable Energy Plant		Power Plant (Other)	Pre-Design	ME(Cumberland)	N (Est. \$50M or
Dodge Report No:201100460563	Version:v2	Publish	Address:421	City:Portland	more) State:ME
200g0 110p011 1101201 100100000		Date:10/13/2011	WARREN AVE	orgin ordana	Cutomic
Zip:04103-1108		Owner:ReGen			
*Wastewater Sewer & Facilities		Sewage Treatment	Pre-Design	ME(Cumberland)	\$55,500,000
Update		Plant	_		
Dodge Report No:200200662377	Version:v21	Publish	Address:285 PARK	City:Westbrook	State:ME
Zip:04092-3141		Date:10/13/2011 Owner:Town of	RD		
Elbio 1002 0 14 1		Windham Municipal			
		Offices			





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Project Title Action Stage Low Value High Value Bid Date **Publication Date** Location

Maine Express HVdc Electric Powerline (Undersea Cable)

Wiscasset to Boston Wiscasset, ME 04578

N (Est. \$50M or more) 09/29/2011

ME(LINCOLN)

Owner:

DR#:200900478770 v5

Status: Planned construction - Environmental permitting continues - Schedules to be determined

Pre-Design

Owner: Transmission Developers,

Green Line Development

(416) 214-0018 Donald Jessome

President

Toronto

ON

Inc.

(781) 246-9851 Stephen Conant

Sr V P

Wakefield

MΑ

Type of Const: New Project Project Type(s): Power Lines.

Medical Repair/Renewal Projects (MATOC) (Design/Build)

Military Facilities Continental US HUNTSVILLE, AL 35807 AK(FAIRBANKS NORTH STAR) AL(MADISON) CA(MONO) CT(HARTFORD) IL(LAKE) KY(HARDIN) LA(ORLEANS) MD (ST. MARY'S) ME(PENOBSCOT) NC(CRAVEN) TX(TOM GREEN) WY(LARAMIE)

DR#:201000631080 v11

Pre-Design 10/01/2010 \$165,000,000.00 10/04/2011



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Q&A

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